OVERVIEW

BUSINESS DEVELOPMENT (IN MILLIONS OF €)*

| | 2017 | 2016 | Change % |
|-------------------------------------|-------|-------|----------|
| ending Business | | | |
| a) Mortgage loans | 5,054 | 4,930 | 3 |
| aa) Residential property financing | 3,185 | 3,271 | -3 |
| ab) Commercial property financing | 1,869 | 1,659 | 13 |
| b) Loans to public sector and banks | 25 | 109 | -77 |
| otal | 5,079 | 5,039 | 1 |
| utai | 5,075 | J,033 | |

OVERVIEW OF PORTFOLIOS (IN MILLIONS OF €)*

| | 2017 | 2016 | Change % |
|-----------------------------|--------|--------|----------|
| Total assets | 38,905 | 38,509 | 1 |
| Mortgage loans | 29,227 | 27,809 | 5 |
| Public sector and banks | 5,736 | 6,760 | -15 |
| Pfandbriefe and other bonds | 34,087 | 32,750 | 4 |
| Liable equity capital | 1,391 | 1,343 | 4 |

INCOME STATEMENT (IN MILLIONS OF €)*

| | 2017 | 2016 | Change % |
|------------------------------------------------|------|------|----------|
| Net interest income and net commission income | 182 | 159 | 14 |
| Administrative expenses | 100 | 92 | 8 |
| Results from ordinary business activities | 85 | 67 | 26 |
| Transfer to the Fund for General Banking Risks | -5 | -7 | -29 |
| Net income | 46 | 32 | 45 |

EMPLOYEES (NUMBER)

| | 2017 | 2016 | Change % |
|-------------------------------------------------------------|------|------|----------|
| Average number of employees per year | 509 | 493 | 3 |
| Apprentices | 11 | 15 | -27 |
| Employees participating in parental leave, early retirement | | | |
| and partial retirement (non-working phase) | 30 | 19 | 58 |
| *** | | | |

*Amounts have been rounded.