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# "Royal Bank of Bavaria"

- founded in 1896
- strongly enabled and supported by the former Bavarian royal family
- more than 118 years successful within the mortgage business
- independent from any corporate group and member of the cooperative FinanzGruppe
- headquarters in Munich
- benefit from a strong foothold in Bavaria



Crown of the Kings of Bavaria



MünchenerHyp's Headquarters

Introducing MünchenerHyp 3



## Key Facts at a Glance

- Top50 Bank in Germany:
  - 35.7 bn Euro total assets
  - around 450 employees
  - broad based ownership; no predominant owner
  - Moody's issuer rating: A2 stable
- favourable funding by Pfandbrief privilege:
  - Pfandbrief licence: continuous issuing of mortgage Pfandbriefe and public-sector Pfandbriefe
  - fourth biggest mortgage cover pool of all german Pfandbrief issuers
  - Moody's Pfandbrief rating: both Aaa
- deep roots within the Cooperative Financial Network ("FinanzGruppe"):
  - partner of Volksbanken and Raiffeisenbanken in the mortgage lending business
  - excellent access to liquidity via the cooperative institutions
  - strong protection scheme with guarantee fund and guarantee network in the worldwide oldest exclusively private financed protection scheme for banks
- sustainable business model:
  - long-term and risk conservative business model
  - focus on co-operative mission, no profit maximisation
  - sustainability as integral part of our business activities
  - major developments in 2013 and 2014 with economic, ecological and social actions and strategies

    Date of information: 30/06/2014

Introducing MünchenerHyp 4



## **Business Performance H1 2014**

- earnings increased substantially:
  - net interest income rose by 16 percent to 82.1 mn Euro
- ongoing growth of the mortgage portfolio:
  - increase by around 0.7 bn Euro to a total of 22.2 bn Euro
- growing CRR capital ratios:
  - significantly improved capital ratios by raising about EUR 400 mn CET1 capital
  - common equity tier 1 capital at 11.1%, tier 1 capital at 14.4% and total capital ratio at 18.6%
- positive outlook:
  - organic growth with emphasis on residential property financing
  - further expand of market position
  - achievement of net results above the previous year's level



## Sustainability at MünchenerHyp

# sustainable development of MünchenerHyp

#### economy

- corporate governance
- anti money laundering, data protection, compliance
- risk-sensitive and longterm focused business model
- Pfandbrief funding

#### environment

- promotion of ecological thinking within the bank
- reduction of energy and resource consumption
- ecological financing
- KfW-support programmes

#### social responsibility

- social and special services as well as career options for employees
- safety at work
- behavior, cooperation and services relating to all partners

internal and external partners: employees, co-operative banks, investors, costumers, members, public





## Ratings

	2012	2014
oekom research		
Social Rating	D	С
Environmental Rating	D	С
Corporate Rating	D	C *

#### imug

Public-sector Pfandbriefe neutral very positive Mortgage Pfandbriefe neutral neutral Senior unsecured bonds negative neutral

#### sustainability report and presentation:

http://www.muenchenerhyp.de/de/meta/nachhaltigkeit/leitbild/index.html

<sup>\*</sup> MünchenerHyp is one of the three "Industry Leaders" in the sector Financials/Mortgage & Public Sector Finance (57 companies)



# Financial Figures

2009	2010*	2011*	2012*	2013*	30/06/2014	e2014
132.7	124.5	117.9	129.0	143.6	82.1	169.0
-30.0	-27.6	-38.3	-50.6	-49.3	-28.6	-49.0
-59.4	-58.9	-63.5	-65.5	-73.5	-40.4	-79.0
40.9	32.2	10.7	10.6	22.4	12.6	34.0
29.2	16.7	6.5	9.8	21.2	16.7	35.0
		-1.7	-2.5	-5.0		-5.8
11.0	11.0	4.9	5.4	6.7	11.1	17.0
59.3	50.3	62.0	62.3	60.7	60.8	58.0
3.8%	5.5%	4.2%	5.0%	6.3%		5.0%
					11.1%	11.6%
6.5%	6.4%	8.9%	9.1%	11.7%	14.4%	13.5%
35,733.4	35,225.0	37,348.0	36,642.9	34,898.5	35,733.0	35,000.0
2009	2010	2011	2012	2013	30/06/2014	e2014
1,902.0	3,553.4	3,390.8	3,620.4	3,618.3	2,052.1	4,000.0
1,817.5	3,208.2	2,807.9	2,958.7	2,879.0	1,762.1	2,700.0
84.5	345.2	582.9	661.7	739.3	290.0	1,300.0
912.3	1,883.4	1,449.0	662.9	552.2	621.4	800.0
	132.7 -30.0 -59.4 40.9 29.2  11.0 59.3 3.8% 6.5% 35,733.4 2009 1,902.0 1,817.5 84.5	132.7 124.5  -30.0 -27.6  -59.4 -58.9  40.9 32.2  29.2 16.7  11.0 11.0  59.3 50.3  3.8% 5.5%  6.5% 6.4%  35,733.4 35,225.0  2009 2010  1,902.0 3,553.4  1,817.5 3,208.2  84.5 345.2	132.7     124.5     117.9       -30.0     -27.6     -38.3       -59.4     -58.9     -63.5       40.9     32.2     10.7       29.2     16.7     6.5       -1.7     11.0     11.0     4.9       59.3     50.3     62.0       3.8%     5.5%     4.2%       6.5%     6.4%     8.9%       35,733.4     35,225.0     37,348.0       2009     2010     2011       1,902.0     3,553.4     3,390.8       1,817.5     3,208.2     2,807.9       84.5     345.2     582.9	132.7       124.5       117.9       129.0         -30.0       -27.6       -38.3       -50.6         -59.4       -58.9       -63.5       -65.5         40.9       32.2       10.7       10.6         29.2       16.7       6.5       9.8         -1.7       -2.5         11.0       11.0       4.9       5.4         59.3       50.3       62.0       62.3         3.8%       5.5%       4.2%       5.0%         6.5%       6.4%       8.9%       9.1%         35,733.4       35,225.0       37,348.0       36,642.9         2009       2010       2011       2012         1,902.0       3,553.4       3,390.8       3,620.4         1,817.5       3,208.2       2,807.9       2,958.7         84.5       345.2       582.9       661.7	132.7       124.5       117.9       129.0       143.6         -30.0       -27.6       -38.3       -50.6       -49.3         -59.4       -58.9       -63.5       -65.5       -73.5         40.9       32.2       10.7       10.6       22.4         29.2       16.7       6.5       9.8       21.2         -1.7       -2.5       -5.0         11.0       11.0       4.9       5.4       6.7         59.3       50.3       62.0       62.3       60.7         3.8%       5.5%       4.2%       5.0%       6.3%         6.5%       6.4%       8.9%       9.1%       11.7%         35,733.4       35,225.0       37,348.0       36,642.9       34,898.5         2009       2010       2011       2012       2013         1,902.0       3,553.4       3,390.8       3,620.4       3,618.3         1,817.5       3,208.2       2,807.9       2,958.7       2,879.0         84.5       345.2       582.9       661.7       739.3	132.7         124.5         117.9         129.0         143.6         82.1           -30.0         -27.6         -38.3         -50.6         -49.3         -28.6           -59.4         -58.9         -63.5         -65.5         -73.5         -40.4           40.9         32.2         10.7         10.6         22.4         12.6           29.2         16.7         6.5         9.8         21.2         16.7           -1.7         -2.5         -5.0         -5.0           11.0         11.0         4.9         5.4         6.7         11.1           59.3         50.3         62.0         62.3         60.7         60.8           3.8%         5.5%         4.2%         5.0%         6.3%           11.1%         6.5%         6.4%         8.9%         9.1%         11.7%         14.4%           35,733.4         35,225.0         37,348.0         36,642.9         34,898.5         35,733.0           2009         2010         2011         2012         2013         30/06/2014           1,902.0         3,553.4         3,390.8         3,620.4         3,618.3         2,052.1           1,817.5         3,208.2

<sup>\*</sup> from 2010 the interest expenses for the silent participations are within the net interest income

Figures in EUR millions

Introducing MünchenerHyp 7

<sup>\*\*</sup> from 2010 without the interest expenses for the silent participations



# Ratings

### ■ Münchener Hypothekenbank eG

	Moody's Rating	Outlook
public-sector Pfandbriefe	Aaa	stable
mortgage Pfandbriefe	Aaa	stable
senior unsecured bonds	A2	stable
bank deposits	P-1	
bank financial strength	D	stable

#### ■ Münchener Hypothekenbank eG within the Cooperative Financial Network Eitala Datina

	Fitch Rating	Outlook
long-term	A+	stable
short-term	F1+	stable

### ■ Cooperative Financial Network

	S&P Rating	Outlook
long-term	AA-	stable
short-term	A-1+	stable

Date of information: 31/08/2014

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# Ownership

## membership:

- 77,625 members
- 8.184 million co-operative shares
- 70 Euro nominal value, no trading
- 572.8 million Euro total amount
- individuals up to 500 shares
- "one man, one vote"
- declaration to terminate membership

#### liability:

- per share: 255.65 Euro
- total additional liability: 2,092.1 million Euro

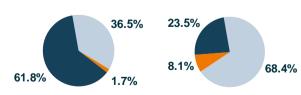
## impact on strategy and business:

- long-term profitability and business sustainability
- conservative risk policy
- no major shareholder
- stable and continuous dividend payments

onents 30	0/06/2014
	852.0
566.4	
283.8	
9.2	
-7.4	
	251.8
272.5	
-20.7	
	323.3
	1,427.1
	283.8 9.2 -7.4 272.5

#### Ownership structure





Co-operative primary banks

Other FinanzGruppe companies

■ Customers and other members



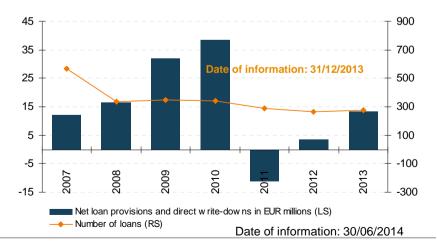
## **Asset Quality**

### mortgage loan portfolio:

- 22.135 bn Euro
- 159.030 individual loans
- volume:83.2% residential mortgage loans16.8% commercial mortgage loans
- average size:
   about 117,000 Euro residential mortgage loans
   about 2,472,000 Euro commercial mortgage loans
- average loan-to-value ratio:56.9% residential mortgage loans66.4% commercial mortgage loans
- geographic split:
  - 47.0% Bavaria, Baden-Württemberg, Hesse and North Rhine-Westphalia
  - 18.0% other old West German States
  - 6.4% newly-formed German States
  - 6.2% Berlin
  - 22.4% non-domestic

Total mortgage Ioan portfoli					
Ltsustvalue ratio *)	EUR millions	%	%cumulative		
Up to 60%	11,650	52.63%	52.63%		
Over 60 to 70%	3,845	17.37%	70.00%		
Over 70 to 80%	4,238	19.14%	89.15%		
Over 80 to 90%	1,591	7.19%	96.34%		
Over 90 to 100%	419	1.89%	98.23%		
Over 100%	390	1.76%	99.99%		
Without	2	0.01%	100.00%		
Total	22,135	100.00%			

\*)The terms of the German Pfandbrief Act (PfandBG) define the sustainable value of property as, being generally 10-15% below the open market value of the property.

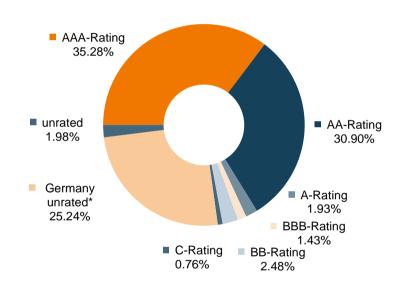


Introducing MünchenerHyp 10



## **Asset Quality**

- public-sector and municipal loan portfolio:
  - 6.6 bn Euro cover pool public sector Pfandbriefe
  - claims meet the strict requirements of the German Pfandbrief Act ("PfandBG")
  - borrower group according to § 28 PfandBG:
    - 0.8% German Federal Republic
    - 57.2% German Federal States
    - 9.1% German municipalities
    - 13.9% banks with guarantor's liability
    - 19.0% European sovereigns/sub-sovereigns
- total volume in Portugal, Ireland, Italy and Spain is 2.80% according to § 28 German Pfandbrief Act



In the event of split ratings, the lower rating is applied.

<sup>\*</sup> In general, domestic municipalities and local authorities are not rated and several federal states have waived their Fitch rating.



# **Business Areas**

Business Area	Strategy	Approach	Geographic focus	Competitive strength	Outlook
Residential mortgage lending	Core	Residential mortgage lending, owner occupied	Germany, Switzerland	Distribution network of the Co-operative Banking Sector, Partnerships (PostFinance)	Sustainable Growth
Commercial mortgage lending	Core	Financing of predominantly offices and retail properties	Germany, Western Europe, (USA - management of existing portfolio; no new business)	attractive funding basis Expertise Quick decision making process	Selective Growth
Capital market	Focused on positive margins; Focus on liquidity and cover pool management	Lending predominantly to local, regional and central governments	Germany, EU	Pfandbrief funding Eligibility	Declining

Business Areas 12



## Awards

## **Awards as Issuer**













MünchenerHyp

## **Awards as Mortgage Lender**







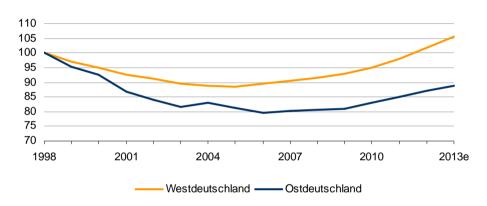




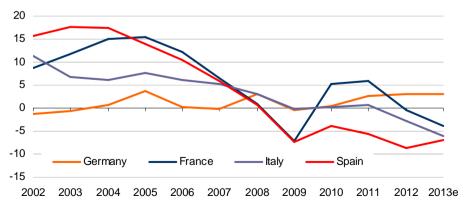
## The German Real Estate Market

- small house price growth since 2008
- fixed rate loans with an amortisation
- broad supply of rental housing space
- rising demand for residential real estate

#### **Price development in Germany**



#### Price development in european countries



Sources:Destatis, EZB, INSEE, Istat, Ministerio de Fomento, vdp, Prognose DZ BANK Research



# Residential Mortgage Lending

## origination:

- co-operative banking network
- partnership PostFinance
- direct origination and electronic plattforms

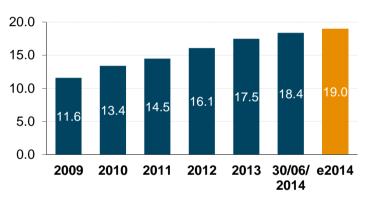
## servicing:

- operational excellence
- superior service quality
- highly efficient and state-of-the-art IT-platform

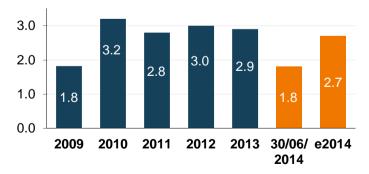
## strategy 2014:

- 2.7 bn Euro new loan commitments
  - 1.8 bn Euro new loans via FinanzGruppe
  - 0.4 bn Euro new loans via PostFinance
  - 0.5 bn Euro new loans via direct origination

# Residential mortgage loan portfolio (EUR bn)



New residential mortgage loan commitments (EUR bn)





## **Commercial Mortgage Lending**

## origination:

- origination in Germany via co-operative banking network and direct origination
- outside Germany via mortgage loan syndications, underwriting and direct origination

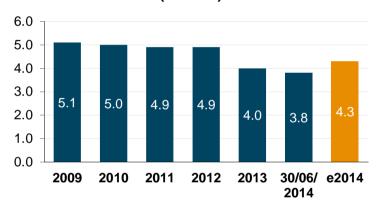
#### risk criteria:

- focus on selected markets (object type / region)
- conservative risk policy
- low LTVs
- sustainable cash flows

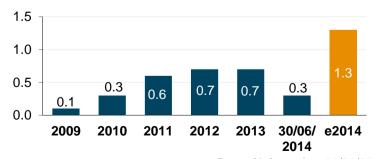
## strategy 2014:

- 1.0 bn Euro new business in Germany
- 0.1 bn Euro new business in UK
- 0.1 bn Euro new business in France
- 0.1 bn Euro other

## Commercial mortgage loan portfolio (EUR bn)



New commercial mortgage loan commitments (EUR bn)





# Capital Market

#### overview:

- business area serves as a tool to steer cover pool and liquidity (repos, liquid assets, etc.)

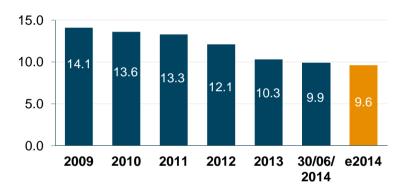
#### domestic:

- central, regional and local authorities (cities, communities and administrative districts) and banks guaranteed by a public sector authority
- local authorities through the co-operative banks

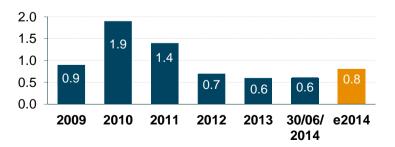
#### non-domestic:

- within the EU strictly limited by borrower's rating
- total volume in peripheral states 2.80%

# Public-sector loan portfolio (EUR bn)



New public-sector loan commitments (EUR bn)





# The German Banking Landscape

	Public Sector Banks	Co-operative Banks	Private Sector Banks
		7	ING M PARIBAS  FORTIS TARGO RAN
Regional focus	regionally focused	regionally focused	countrywide
Credit institutions	7 Landesbanks affiliated groups (incl. DekaBank) 417 Savings banks	DZ Bank Group WGZ Bank Group 1,078 Co-operative banks 3 Pfandbriefbanks	Major German private banks + Foreign banks
Market share (GER)*	approx. 37%	24%	< 10% (each)
* private deposits			Date of information: 3



# The Cooperative Financial Network "Genossenschaftliche FinanzGruppe"

network of leading German financial service providers, e.g.:

R+V: insurance group
 Union Investment: asset manager
 Easy Credit: consumer credits
 DZ Bank: commercial bank
 Schwäbisch Hall: building society
 VR Leasing: leasing company

## financial figures:

- total assets 1,081 bn Euro
- Cooperative network's capital 79.4 bn Euro
- 191,243 employees

#### key benefits:

- high distribution capacity
- strong mutual protection scheme
- access to liquidity pool of the co-operative banks (693 bn Euro customer deposits)
- substantial rating support



Source: BVR, date of information: 31/12/2013



## **Creditor Protection**

## support mechanism:

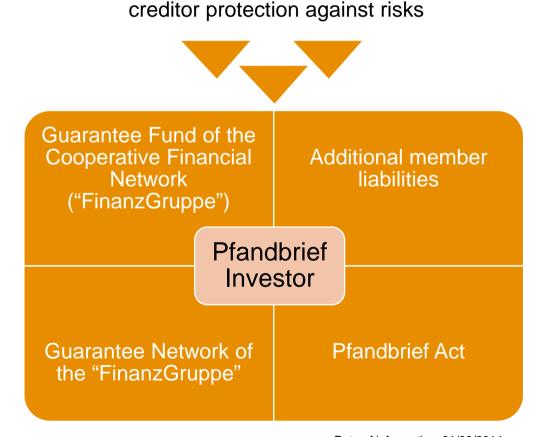
- Guarantee Fund and Guarantee Network
- managed by the Cooperative Financial Network ("FinanzGruppe")
- oldest support mechanism in Germany

#### tasks:

- preventive actions
- reorganisation measures

## history:

- no bankruptcy
- no loss of the notional amount of the co-operative shares
- no loss of deposits





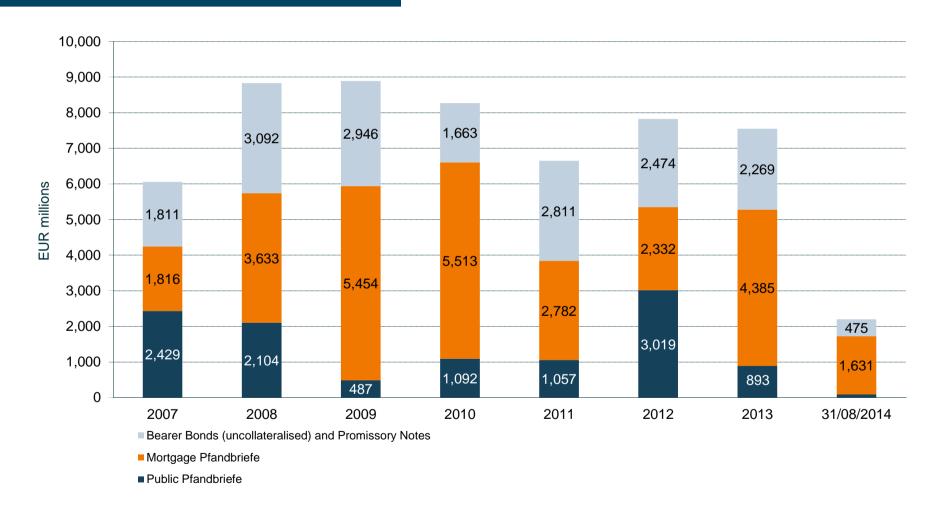
# Funding products

#### MünchenerHyp's funding products public issues private placements money market Jumbo and Benchmark plain vanilla and structured deposits Pfandbriefe public and mortgage CP and French CD public and mortgage Pfandbriefe Repos Pfandbriefe senior unsecured issues senior unsecured issues **Issuance Programmes** 25 bn Euro Debt Issuance Stand-Alone-Documentation 5 bn Euro CP Programme **Programme** registered mortgage bonds 2 bn Euro French CD German law registered public sector bonds **Programme** denomination EUR 1,000 or promissory note bonds bilateral business EUR 100,000 registered bonds tenor up to 30 years tenor up to 30 years All products in EUR; currencies CHF, GBP and USD on request

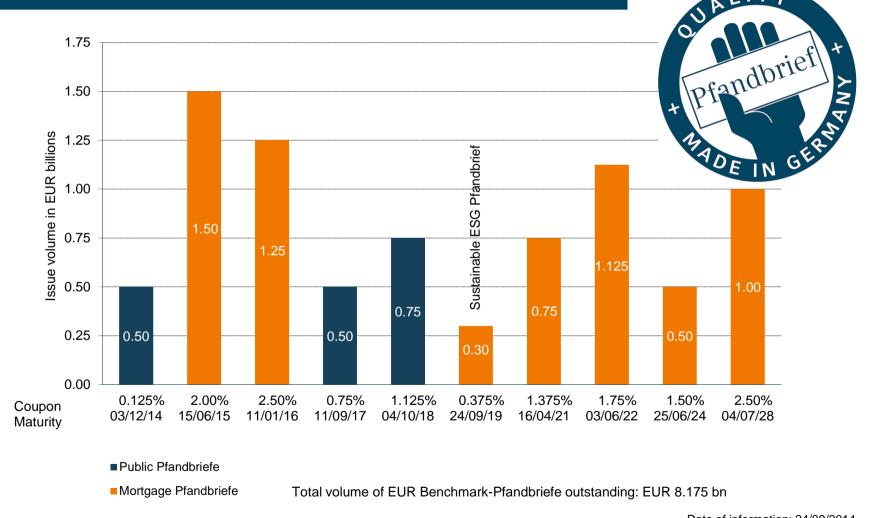
Funding 21



## Gross Issuance Volume







Date of information: 24/09/2014

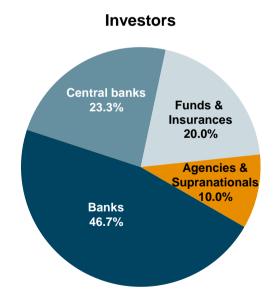
Funding

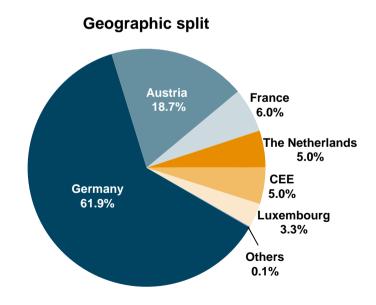


# MünchenerHyp's ESG Pfandbrief

## Issue 09/2014: EUR 0.30 bn, 5 years, sustainable Mortgage Pfandbrief, MS - 10bp

- ISIN DE000MHB10S4, 24/09/2014 24/09/2019
- Orderbook about EUR 0.5 bn
- 48 orders from 7 countries

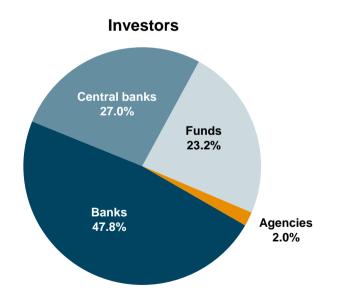


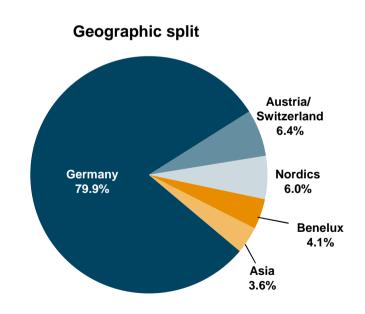




## Issue 06/2014: EUR 0.50 bn, 10 years, Mortgage Pfandbrief, MS + 7bp

- ISIN DE000MHB12J9, 25/06/2014 25/06/2024
- Orderbook above EUR 0.5 bn
- 42 orders from 9 countries

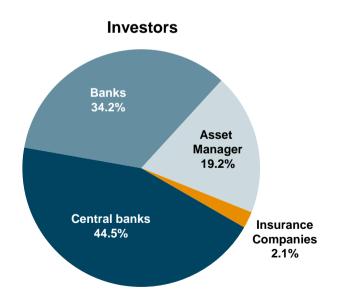






## Issue 10/2013: EUR 0.625 bn, 5 years, Public Sector Pfandbrief, MS - 5bp

- ISIN DE000MHB11J1, 04/10/2013 04/10/2018
- Orderbook EUR 0.8 bn
- 53 orders from 13 countries



# Asia 12.0% Austria/ Switzerland 10.1% Nordics 8.8% UK 6.7% France/ Benelux 5.2%

CEE 1.6%

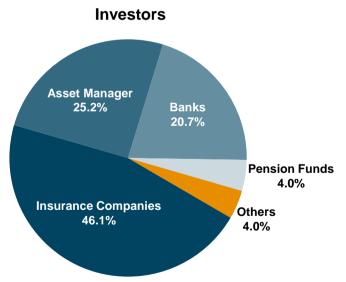
Geographic split

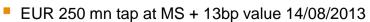
EUR 125 mn tap at MS – 9bp value 14/11/2013



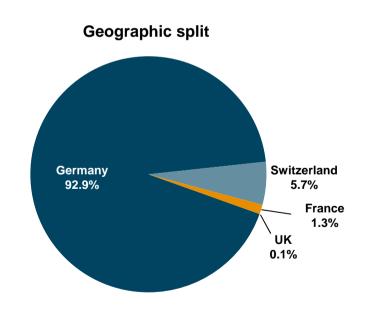
## Issue 06/2013: EUR 0.50 bn, 15 years, Mortgage Pfandbrief, MS + 17bp

- ISIN DE000MHB10J3, 04/07/2013 04/07/2028
- Orderbook EUR 0.6 bn
- 41 orders from 4 countries





EUR 250 mn tap at MS + 8bp value 02/12/2013



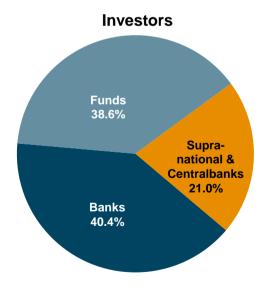


## Issue 04/2013: GBP 0.2 bn, 3 years, Mortgage Pfandbrief, 3mGBPLibor + 20bp

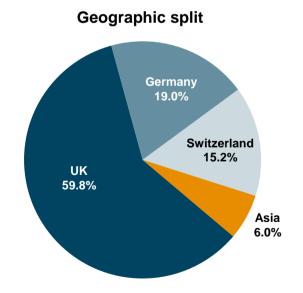
■ ISIN DE000MHB2143, 25/04/2013 – 25/04/2016

Press comments:

The Cover: "MuHyp joins foreign flow in sterling"









# Mortgage Pfandbriefe

	Commercial mortg	age loans	Residential mortga	age loans	Total mortgage loans	
	EUR millions	%total	EUR millions	%total	EUR millions	%tota
mestic						
Baden-Württemberg	233.7	7.77%	1,390.8	9.46%	1,624.5	9.17%
Bavaria	544.0	18.09%	2,872.5	19.54%	3,416.5	19.29%
Bremen	1.5	0.05%	36.4	0.25%	37.9	0.21%
Hamburg	101.9	3.39%	367.8	2.50%	469.6	2.65%
Hesse	217.9	7.25%	834.9	5.68%	1,052.8	5.94%
Lower Saxony	17.1	0.57%	1,156.4	7.86%	1,173.5	6.63%
North Rhine-Westphalia	282.3	9.39%	2,436.3	16.57%	2,718.6	15.35%
Rhineland-Palatinate	94.8	3.15%	377.8	2.57%	472.6	2.67%
Saarland	2.5	0.08%	52.0	0.35%	54.4	0.31%
Schleswig-Holstein	35.6	1.18%	1,106.9	7.53%	1,142.5	6.45%
Total West Germany	1,531.1	50.92%	10,631.8	72.30%	12,162.9	68.679
Berlin	93.7	3.12%	730.0	4.96%	823.7	4.65%
Brandenburg	8.4	0.28%	247.2	1.68%	255.6	1.449
Mecklenburg-Western Pomerania	3.6	0.12%	127.7	0.87%	131.4	0.749
Saxony	48.3	1.61%	401.8	2.73%	450.1	2.549
Saxony-Anhalt	7.6	0.25%	123.2	0.84%	130.8	0.749
Thuringia	2.2	0.07%	121.6	0.83%	123.8	0.70%
Total East Germany	70.0	2.33%	1,021.5	6.95%	1,091.5	6.169
Total domestic	1,694.8	56.36%	12,383.3	84.21%	14,078.1	79.49
n-domestic (international)						
Austria	81.6	2.71%	0.0	0.00%	81.6	0.46%
Belgium	6.4	0.21%	0.0	0.00%	6.4	0.049
France	207.9	6.91%	14.2	0.10%	222.1	1.25%
Great Britain	353.6	11.76%	0.0	0.00%	353.6	2.00%
Luxembourg	21.5	0.72%	0.0	0.00%	21.5	0.129
Spain	82.1	2.73%	0.0	0.00%	82.1	0.46%
Sweden	0.0	0.00%	0.0	0.00%	0.0	0.00%
Switzerland	0.0	0.00%	2,273.2	15.46%	2,273.2	12.83%
The Netherlands	94.7	3.15%	0.0	0.00%	94.7	0.53%
USA	464.3	15.44%	33.9	0.23%	498.3	2.81%
Total non-domestic	1,312.1	43.64%	2,321.3	15.79%	3,633.3	20.519
tal domestic and non-domestic	3,006.9	100.00%	14,704.5	100.00%	17,711.4	100.00%



# Mortgage Pfandbriefe

Type of underlying property

Mor			
EUR millions	EUR millions % Number of lo		Av. EUR m
14,704.5	83.02	139,128	0.106
2,345.2	13.24		
8,655.3	48.87		
3,662.8	20.68		
40.0	0.23		
1.2	0.01		
3,006.9	16.98	1,496	2.010
1,831.2	10.34		
901.8	5.09		
34.2	0.19		
239.2	1.35		
0.2	0.00		
0.3	0.00		
17,711.4	100.00	140,624	0.126
	### Table 10 Page 12 P	EUR millions         % Nu           14,704.5         83.02           2,345.2         13.24           8,655.3         48.87           3,662.8         20.68           40.0         0.23           1.2         0.01           3,006.9         16.98           1,831.2         10.34           901.8         5.09           34.2         0.19           239.2         1.35           0.2         0.00           0.3         0.00	14,704.5     83.02     139,128       2,345.2     13.24       8,655.3     48.87       3,662.8     20.68       40.0     0.23       1.2     0.01       3,006.9     16.98     1,496       1,831.2     10.34       901.8     5.09       34.2     0.19       239.2     1.35       0.2     0.00       0.3     0.00

#### Loan size

	Mortgage Pfandbrief collateral pool			
	EUR millions % Number of loans			Av. EUR m
Up to 0.3 EUR million	11.322.5	63.93	136.184	0.08
Over 0.3 EUR million up to 1.0 EUR million	1,579.0	8.91	3,654	0.43
Over 1.0 EUR million up to 10.0 EUR million	1,859.4	10.50	639	2.91
Over 10.0 EUR million	2,950.5	16.66	147	20.07
Total	17,711.4	100.00	140,624	0.126



# Mortgage Pfandbriefe

#### **Further Cover Assets**

	mn EUR
Germany	260.00
France	33.00
Great Britain	78.00
Luxembourg	150.00
	50.40
Netherlands	52.40
Austria	192.15
	102110
Sweden	25.00
Total - all states	790.55

#### Total amount of payments in arrears for at least 90 days

	mn EUR
Total - all states	21.3

#### Loan-to-value

in %
50.0

#### Seasoning

	in years
volume-weighted average of the maturity	5.0

#### Percentage share of fixed-rate

in %
92.0
91.0

#### Net present value for each foreign currency

	balance
	mn EUR
CHF	1,647.8
GBP	22.3
USD	240.7



#### German Federal Republic

	EUR millions	%total
German Federal Republic	51.1	0.77

#### German Federal State

	EUR millions	%	%total
Baden-Württemberg	252.3	6.67	3.82
Bavaria	490.0	12.95	7.41
Berlin	75.0	1.98	1.13
Brandenburg	0.0	0.00	0.00
Bremen	107.7	2.85	1.63
Hamburg	220.5	5.83	3.34
Hesse	75.6	2.00	1.14
Lower Saxony	585.0	15.47	8.85
Mecklenburg-Western Pomerania	0.0	0.00	0.00
North Rhine-Westphalia	1,121.1	29.64	16.96
Rhineland-Palatinate	51.1	1.35	0.77
Saarland	451.5	11.94	6.83
Saxony	0.0	0.00	0.00
Saxony-Anhalt	0.0	0.00	0.00
Schleswig-Holstein	0.0	0.00	0.00
Thuringia	352.8	9.33	5.34
Total German Federal States	3,782.4	100.00	57.23



#### **German Local Authorities**

ns %	% %total
ns %	% %total
7.5 17.87	7 1.63
0.6 23.38	3 2.13
0.00	0.00
0.00	0.00
5.5 0.91	0.08
0.00	0.00
2.9 8.79	0.80
0.5 10.06	0.92
0.14	1 0.01
7.6 26.19	2.38
2.6 8.74	0.80
9.6 1.60	0.15
0.00	0.00
0.00	0.00
3.2 2.20	0.20
0.12	0.01
1.5 100.00	9.10
	7.5 17.87 0.6 23.38 0.0 0.00 0.00 0.00 0.00 5.5 0.91 0.00 0.00 2.9 8.79 0.5 10.06 0.9 0.14 7.6 26.19 2.6 8.74 9.6 1.60 0.0 0.00 0.00 0.00 0.00 0.00 0.00 0.

#### Others

	EUR millions	%	%total
Others total *)	915.7	100.00	13.86

<sup>\*)</sup> Only claims against public-sector banks which are guaranteed by the German Federal Republic, a German Federal state or a German municipality.



#### Country

Country					
	Sovereign	Sub-sovereign			
	EUR millions	EUR millions	total EUR m	%	%total
Austria	162.4	118.0	280.4	22.28	4.24
Belgium	142.0	95.0	237.0	18.84	3.59
Czech Republic	35.0	0.0	35.0	2.78	0.53
France	0.0	20.1	20.1	1.60	0.30
Greece	0.0	0.0	0.0	0.00	0.00
Hungary	0.0	0.0	0.0	0.00	0.00
Iceland	15.0	0.0	15.0	1.19	0.23
Ireland	22.7	0.0	22.7	1.80	0.34
Italy	46.2	0.0	46.2	3.67	0.70
Lithuania	0.0	0.0	0.0	0.00	0.00
Poland	41.1	0.0	41.1	3.27	0.62
Portugal	52.8	0.0	52.8	4.20	0.80
Slovakia	0.0	0.0	0.0	0.00	0.00
Slovenia	90.0	0.0	90.0	7.15	1.36
Spain	0.0	63.0	63.0	5.01	0.95
Sweden	0.0	0.0	0.0	0.00	0.00
Switzerland	0.0	199.7	199.7	15.87	3.02
The Netherlands	0.0	0.0	0.0	0.00	0.00
UK	0.0	0.0	0.0	0.00	0.00
Total countries	607.2	495.8	1,103.0	87.67	16.69
European institutions	0.0	155.1	155.1	12.33	2.35
Total international	607.2	650.9	1,258.1	100.00	19.04



Further Cover Assets	
	mn EUR
Germany	269.0
Great Britain	90.0
Luces	50.0
Luxembourg	50.0
Total - all states	409.0

Percentage share of fixed-rate	
	in %
	III 76
Cover pool	82.0
Outstanding Public Pfandbriefe	90.0
Net present value for each foreign currency	
Net present value for each foreign currency	balance
Net present value for each foreign currency	balance mn EUR
Net present value for each foreign currency	
Net present value for each foreign currency  CHF	
	mn EUR



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Appendix 36



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# Notes



Appendix 38