

EXCERPT FROM THE BALANCE SHEET

in million €	30.09.2011	31.12.2010
Claims on banks	4,133.5	3,817.1
of which:		
Mortgage loans	52.2	67.3
Public-sector loans	1,282.5	1,258.6
Other claims	2,798.8	2,491.2
Claims on customers	25,121.6	24,493.1
of which:		
Mortgage loans	18,874.5	18,121.3
Public-sector loans	6,079.5	6,202.7
Other claims	167.6	169.1
Bonds and other fixed-income securities	6,458.8	6,536.8
Lia bilities to banks	5,127.3	3,932.8
of which:	•	
Registered mortgage Pfandbriefe issued	879.6	632.7
Registered public-sector Pfandbriefe issued	237.9	213.4
Lia bilities to clients	10,059.8	9,340.9
of which:		
Registered mortgage Pfandbriefe issued	4,488.7	3,846.9
Registered public-sector Pfandbriefe isssued	4,087.1	4,136.3
Certificated liabilities	19,696.3	20,820.4
of which:		
Mortgage Pfandbriefe issued	10,800.8	9,816.4
Public-sector Pfandbriefe issued	3,660.7	6,397.9
Other bonds and notes issued	5,020.9	4,161.8
Other certificated liabilities	213.9	444.3
Subordinated liabilities	156.2	194.2
Profit-participation capital	21.5	21.5
Capital and reserves		
(excluding members' uncalled liability) of which:	785.3	780.5
Members' capital contributions	159.9	156.1
·	341.6	342.1
Silent participations	341.6 283.8	
Reserves	263.8	282.3
Total assets	36,056.2	35,225.0



EXCERPT FROM INCOME STATEMENT

	1.4 0.7 1.0 0.6 0.4
Interest expenses 890.7 901. Current income 0.8 0.	1.4 0.7 1.0 0.6 0.4
Current income 0.8 0.	0.7 1.0 0.6 0.4
	1.0 0.6 0.4
Net interest income 93.1 91	0.6 0.4
	0.6 0.4
	0.4
Net commission media -23.1 -20.	
Net interest and commission income 68.0 70.	
Net result from financial activities -2.4 -4.	4. /
Personnel expenses 24.6 24.	4.9
Other administrative expenses 20.2 16.	3.9
·	
Depreciation and write-downs on intangible and tangible	۰.
assets 3.8 3.	3.5
Administrative expenses 48.6 45.	5.3
Other operational expenses/income -1.4 0.	0.1
Write-downs and adjustments to claims and certain	
securities, as well as additions to provisions for possible	
loan losses 0.0 -10.	0.2
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Income from writing up the value of claims and certain	
securities, as well as from release of provisions made in	
lending business 47.0 0.	0.0
Write-downs and adjustments to value of participations,	
shares in affiliated companies and securities treated as	
fixed assets -54.1 0.	0.0
Income from writing up the value of participating interests,	
shares in affiliated companies and securities treated as fixed	
·	1.6
0.0 1.	1.0
Operating result after making provisions for risk 8.5 11.	1.9
Tax expenses -0.1 -3.	3.5
Net income 8.4 8.	8.4



BUSINESS DEVELOPMENT

in million € for period January 1st to September 30th	2011	2010
Loan commitments	3,788.5	3,991.9
of which:		
Mortgage commitments of which:	2,440.4	2,325.0
Residential property financing	1,993.8	2,164.3
Commercial property financing	446.6	160.7
States/banks	1,348.1	1,666.9
Mortgage Ioan disbursements	3,477.7	3,245.2
of which:		
Mortgage loans	2,199.6	1,708.3
States/banks	1,278.1	1,536.9
Inflow of refinancing resources	5,420.3	8,248.6
EMPLOYEES		
for period January 1st to September 30th	2011	2010
Averqage number of employees	372	367
not included: Apprentices Employees particpatin in parental leave, early retirement,	12	17
partial retirement (non-working phase), and employees suspended with pay	24	22